

51 HR Metrics Cheat Sheet

51 of the most important HR metrics



HR PERFORMANCE METRICS

1	Revenue per employee	Total revenue / total number of employees
2	Revenue per FTE	Total revenue / total number of FTE
3	Profit per employee	Total profit / total number of employees
4	Profit per FTE	Total profit / total number of FTE
5	Overtime per employee	Hours of overtime / total number of hours (contractual hours + overtime) per period
6	Labor cost per employee	Total labor cost / total number of employees
7	Labor cost per FTE	Total labor cost / FTE
8	Labor cost percentage of revenue	Total labor cost / organizational revenue
9	Labor cost percentage of total expenses	Total labor cost / total organizational expenses
10	Absence rate	Number of absence days / total number of working days
11	Absence rate per manager/department	Number of absence days per unit / total number of working days per unit
12	Overtime expense per period	Overtime pay / total pay per period
13	Training expenses per employee	Training expenses / number of employees
14	Training efficiency	Training expenses per employee / training effectiveness
15	Voluntary turnover rate	# Voluntary Terminates during period / # Employees at the beginning of period (more information)

16	Involuntary turnover rate	# Involuntary Terminates during period / # Employees at the beginning of the period (more information)
17	Turnover rate of talent	# Terminates who qualified as high potentials during period / # Employees at the beginning of the period (more information)
18	Turnover rate	# Terminates during period / # Employees at the beginning of period (more information)
19	Turnover rate per manager/department	# Terminates per unit during period / # Employees in the unit at the beginning of period (more information)
20	Cost of absenteeism	Total cost of absenteeism = Total employee hours lost to absenteeism * hourly pay (including benefits) + Supervisor hours lost in dealing with absenteeism * hourly pay supervisor (including benefits) + other costs (including temporary staff, training, loss of productivity, quality loss, overtime, etc.)
21	Cost of turnover	Total cost of turnover, see Excel (by SHRM)
22	HR to employee ratio	FTE working in HR / total number of FTE
23	HR cost per FTE	Total HR cost / total number of FTE
24	Time until promotion	Average time (in months or years) until promotion
25	Promotion rate	Number of employees promoted / headcount

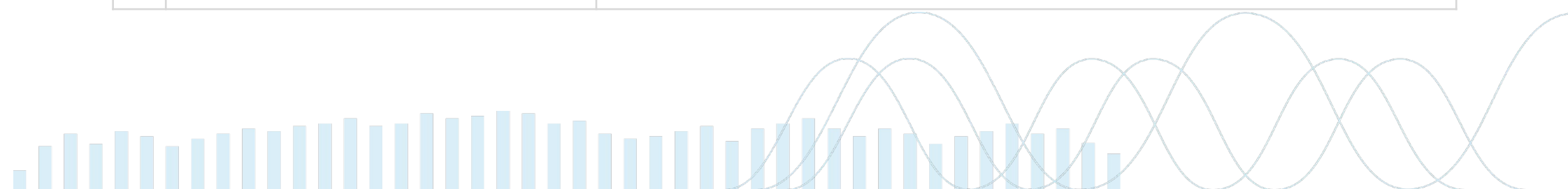


GENERAL WORKFORCE METRICS

26	Average age	$\text{Average age} = \frac{\text{Sum of age of all headcount}}{\text{headcount}}$
27	Average length of service	$\text{Average length of service} = \frac{\text{Length of service of all headcount}}{\text{headcount}}$
28	Retirement rate	$\frac{\# \text{ Employees retired in period}}{\text{headcount at beginning of period}}$
29	Average distance from home	Average distance in miles (or km) from home
30	Engagement rate	$\frac{\# \text{ Employees above the engagement norm in period}}{\text{headcount at beginning of period}}$
31	Satisfaction rate	$\frac{\text{Number of people who report being satisfied in their job}}{\text{total number of people}}$
32	Salary hike since last year	$\frac{(\text{Current salary} - \text{salary previous year})}{\text{salary previous year}}$

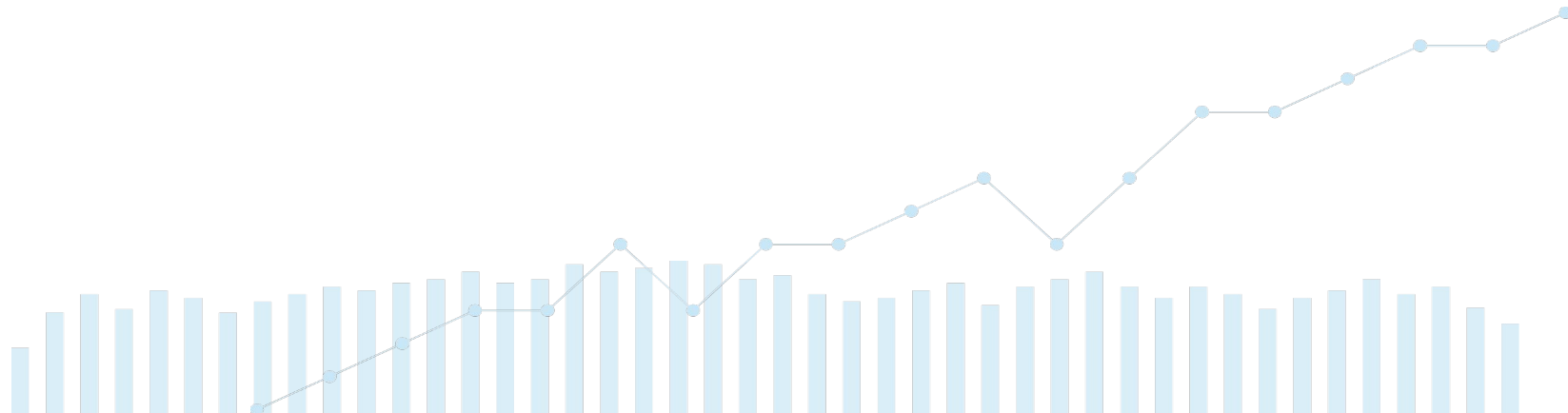
RECRUITMENT METRICS | [Click here for the supporting articles](#)

33	Time to fill	Number of days between publishing a job opening and hiring the candidate
34	Time to hire	Number of days between the moment a candidate is approached and the moment the candidate accepts the job
35	Cost per hire	$\frac{\text{Total cost of hiring}}{\text{the number of new hires}}$
36	Source of hire	Sourcing channel used to attract the hire



37	First-year resignation rate	Employees who left the organization within 1 year / headcount Note: this number should be 0, just like metrics no. 38, 39 and 40. A percentage higher than zero will be very costly and indicates a bad fit with new recruits and the organization. Organizations should use better selection tools and procedures to prevent this.
38	First-year turnover rate	Employees who left the organization within 1 year / total number of recruits
39	First-month turnover rate	Employees who left the organization within 1 month / total number of recruits
40	Hiring manager satisfaction	Number of hires who perform well / total number of hires
41	Candidate job satisfaction	Number of hires who rate themselves as satisfied in their new job / total number of hires
42	Applicants per opening	Total number of applicants / number of job openings
43	Selection ratio	Number of hired candidates / total number of candidates
44	Cost per hire	(Total internal cost + total external cost) / total number of hires
45	Offer acceptance rate	Number of applicants presented with a job offer / number of applicants who accepted a job offer
46	Vacancy rate	Total number of open positions / total number of positions in organization
47	Application completion rate	Total number of people who completed the application / total number of people who started with the application

48	Yield ratio	<p>Number of applicants who successfully completed the stage / total number of applicants who entered the stage. For example:</p> <ul style="list-style-type: none"> • 15:1 (750 applicants apply, 50 CVs are screened) • 5:1 (50 screened CVs lead to 10 candidates submitted to the hiring manager) • 2:1 (10 candidate submissions lead to 5 hiring manager acceptances) • 5:2 (5 first interviews lead to 2 final interviews) • 2:1 (2 final interviews lead to 1 offer) • 1:1 (1 offer to 1 hire)
49	Sourcing channel effectiveness	Total number of impressions of the channel / number of applications of the channel
50	Sourcing channel cost	Advertisement spending per channel / number of successful applicants per platform
51	Cost of getting to Optimum Productivity Level (OPL)	Total cost involved in getting someone up to speed = onboarding cost + training cost + cost of supervision + cost of on-the-job training + (total labor cost * % OPL per month) until 100% OPL is reached








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